

DEADLINE EXTENSION
from March 28, to April 13, 2022

FOR SUBMISSION OF
EXPRESSIONS OF INTEREST FOR
CONSULTING SERVICES – INDIVIDUAL CONSULTANT

Republic of Serbia

Serbia Accelerating Innovation and Growth Entrepreneurship (SAIGE)

Project ID No. P170185

Assignment Title:

- **Technology Transfer Manager, Reference No. SER-SAIGE-IC-CS-22-29**

Serbia has received a loan from the World Bank (Bank), through the “Serbia Accelerating Innovation and Growth Entrepreneurship Project” (Project), to contribute to the country’s growth and competitiveness by improving (i) relevance and excellence of scientific research and (ii) innovative entrepreneurship and access to finance for enterprise growth.

Objectives of Engagement:

One of the main objectives of the Institute for the Application of Nuclear Energy (INEP) transformation process is to build up its inhouse capacities for technology transfer. PIU SAIGE is now looking for consultant as a full-time Technology Transfer Manager (TT Manager) to coordinate a set-up and implementation of INEP Technology Transfer Office (hereinafter: TTO), as well as screening, evaluation, business development, sales and commercialization of identified innovations and/or projects in future INEP portfolio, and support other RDIs in Technology Transfer issues, as required.

Scope of work:

TT Manager is responsible for operations and management of TTO working closely mainly with INEP management and staff, and other RDIs as required, as well as with the International Technology Transfer Consultants. The specific functions and responsibilities of the TT Manager activities will include, but not limited to, the following:

1. Reviewing and evaluating of innovations/projects and intellectual property (IP) and proposition for an exploitation plan in coordination with management of INEP, and other RDIs, as required;
2. Defining strategy for commercialization and creating an Action plan for exploitation of the most feasible projects, as well as implementing business plans, budgets and action plans for innovations/projects;
3. Positioning of innovations/projects the INEP, and other RDIs as required, on global, European Union and Serbian market;

4. Analyzing and suggesting relevant institutions, companies, possible partners, universities and venture capital funds in European Union and/or globally for partnership;
5. Support the promotion and visibility of innovations and projects, with special focus on development of negotiation strategies for different negotiation partners and lead of negotiations with companies and institutions;
6. Finalizing and implementing business plans, budgets and action plans for innovations/projects;
7. Monitoring performance of INEP innovation strategy implementation and budget, and taking necessary actions when needed;
8. Timely and accurate reporting to INEP management on evaluation of technical and financial possibilities to transfer and/or commercialize identified innovations/projects;
9. Participating in capacity building of TTO, including selection of staff, development/upgrade and implementation of relevant procedures, coordination, development and organization of relevant training plan on learn-by-doing basis, and advising on all strategic and operating issues for TTO in coordination with INEP management;
10. Applying for membership in relevant organizations, providing contacts with European Union and worldwide agencies, and intermediate with high-tech companies with the goal of commercializing innovations within the INEP portfolio.
11. Perform other duties as required by the PIU Project Manager, including but not limited to support to other RDIs under transformation related to technology transfer issues. The TT Manager will be located in the INEP premises in Belgrade, with occasional travel as required for the performance of duties.

Required qualifications:

The person suitable for this position should have the following qualifications:

- Postgraduate academic or professional degree (Master's or PhD in R&D or other relevant area MBA, specialist academic degree, or specialist professional degree);
- Specialized training and/or post-academic education in TT is considered an advantage;
- At least 3 years of relevant work experience related to R&D knowledge/technology transfer, commercialization and innovation management;
- Experience in managing small teams, task and project management;
- Knowledge of Serbian and EU Research and Innovation Systems;
- Good understanding of the IP eco-system including relevant laws, policies and procedures would be an advantage;
- Excellent written, presentation and oral communication skills in English and Serbian;
- Good computer skills, including MS office, analytics and data visualization;
- Practical experience with Serbian governmental institutions and the World Bank financed projects would be an advantage.

The Central Fiduciary Unit (CFU) of the Ministry of Finance now invites eligible Consultants to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services.

The evaluation criteria for the assignment:

- General Experience (40 Points)
- Specific Experience relevant to the Assignment (60 Points)

The attention of interested Consultants is drawn to paragraph 3.14, 3.16 and 3.17 of the *World Bank’s Procurement Regulations for IPF Borrowers – Procurement in Investment Project Financing Goods, Works, Non-Consulting and Consulting Services (July 2016, revised November 2017 and August 2018)* (“the Regulations”) setting forth the World Bank’s policy on conflict of interest.

A Consultant will be selected in accordance with the *Open Competitive Selection of Individual Consultants* as set out in the Regulations.

Further information can be obtained at the address below during office hours 09:00 to 15:00 hours.

Expressions of interest in English language must be delivered in a written form to the email below, by **April 13, 2022, 12:00 hours, noon**, local time. Interested consultants must provide **Cover Letter (name and reference number of the assignment to be indicated in the email)** and **CV** representing description of similar assignments, experience in similar conditions and availability of appropriate skills (**scanned diplomas to be sent with CV**).

Contact:	E-mail:	Address:
To:	ljljana.krejovic@mfin.gov.rs Ms Ljljana Krejovic Procurement Specialist	Ministry of Finance Central Fiduciary Unit 3-5 Sremska St
Cc:	ljljana.dzuver@mfin.gov.rs	11000 Belgrade, Serbia Tel: (+381 11) 7652652
Cc:	viktor.nedovic@mpn.gov.rs tijana.knezevic@mpn.gov.rs	